## Part I: Analysis of Revenue and Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount ($)</th>
<th>Description</th>
<th>Amount ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Contributions, gifts, grants, etc., received</td>
<td>4,006,783</td>
<td>2 Check</td>
<td></td>
</tr>
<tr>
<td>3 Dividends and interest from securities</td>
<td>5,709</td>
<td>4 Gross rents</td>
<td></td>
</tr>
<tr>
<td>6a Gross net gain (loss) from sale of assets not on line 10</td>
<td>10,112</td>
<td>7 Capital gain net income (from Part IV, line 2)</td>
<td>10,112</td>
</tr>
<tr>
<td>8 Net short-term capital gain</td>
<td>0</td>
<td>9 Income modifications</td>
<td></td>
</tr>
<tr>
<td>10a Gross sales less returns and allowances</td>
<td></td>
<td>b Less: Cost of goods sold</td>
<td></td>
</tr>
<tr>
<td>11 Other income</td>
<td>2,790,218</td>
<td>12 Total, Add lines 1 through 11</td>
<td>6,812,822</td>
</tr>
<tr>
<td>13 Compensation of officers, directors, trustees, etc.</td>
<td>496,911</td>
<td>14 Other employee salaries and wages</td>
<td>2,353,750</td>
</tr>
<tr>
<td>15 Pension plans, employee benefits</td>
<td>723,801</td>
<td>16a Legal fees</td>
<td>STMT 3</td>
</tr>
<tr>
<td>b Accounting fees</td>
<td>STMT 4</td>
<td>c Other professional fees</td>
<td>STMT 5</td>
</tr>
<tr>
<td>17 Interest</td>
<td>2,058,943</td>
<td>18 Taxes</td>
<td>STMT 6</td>
</tr>
<tr>
<td>19 Depreciation and depletion</td>
<td>19,987</td>
<td>20 Occupancy</td>
<td>57,311</td>
</tr>
<tr>
<td>21 Travel, conferences, and meetings</td>
<td>274,622</td>
<td>22 Printing and publications</td>
<td>842,335</td>
</tr>
<tr>
<td>23 Other expenses</td>
<td>STMT 7</td>
<td>24 Total operating and administrative expenses, Add lines 13 through 23</td>
<td>1,777,563</td>
</tr>
<tr>
<td>25 Contributions, gifts, grants paid</td>
<td>9,628,110</td>
<td>26 Total expenses and disbursements</td>
<td>34,088</td>
</tr>
<tr>
<td>27 Subtract line 26 from line 12:</td>
<td></td>
<td>a Excess of revenue over expenses and disbursements</td>
<td>-2,815,288</td>
</tr>
<tr>
<td>b Net investment income (if negative, enter -0-)</td>
<td>0</td>
<td>c Adjusted net income (if negative, enter -0-)</td>
<td>2,058,943</td>
</tr>
</tbody>
</table>
### Part II Balance Sheets

<table>
<thead>
<tr>
<th>Account</th>
<th>Beginning of year</th>
<th>End of year</th>
</tr>
</thead>
<tbody>
<tr>
<td>(a) Book Value</td>
<td>(b) Book Value</td>
<td>(c) FAVM</td>
</tr>
<tr>
<td><strong>Cash</strong></td>
<td>2,414,604</td>
<td>2,344,935</td>
</tr>
<tr>
<td><strong>Savings and temporary cash investments</strong></td>
<td>4,999,365</td>
<td>4,993,150</td>
</tr>
<tr>
<td><strong>Accounts receivable</strong></td>
<td>1,234,706</td>
<td></td>
</tr>
<tr>
<td>Less: allowance for doubtful accounts</td>
<td>975,245</td>
<td>1,234,706</td>
</tr>
<tr>
<td><strong>Pledges receivable</strong></td>
<td>5,335,742.</td>
<td></td>
</tr>
<tr>
<td>Less: allowance for doubtful accounts</td>
<td>7,821,050</td>
<td>5,335,742</td>
</tr>
<tr>
<td><strong>Grants receivable</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Inventories for sale or use</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Prepaid expenses and deferred charges</strong></td>
<td>83,582.</td>
<td>110,494.</td>
</tr>
<tr>
<td><strong>Investments - U.S. and state government obligations</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Investments - corporate stock</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Investments - corporate bonds</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Investments - land, buildings, and equipment basis</strong></td>
<td>272,615.</td>
<td>121,904.</td>
</tr>
<tr>
<td>Less: accumulated depreciation</td>
<td>182,304.</td>
<td>90,311.</td>
</tr>
<tr>
<td><strong>Investments - mortgage loans</strong></td>
<td>250,196.</td>
<td>0.</td>
</tr>
<tr>
<td><strong>Investments - other</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total assets</strong> (to be completed by all filers - see the instructions. Also, see page 1, item I)</td>
<td>16,882,237.</td>
<td>14,125,274.</td>
</tr>
<tr>
<td><strong>Accounts payable and accrued expenses</strong></td>
<td>881,737.</td>
<td>898,091.</td>
</tr>
<tr>
<td><strong>Grants payable</strong></td>
<td>349,731.</td>
<td>852,572.</td>
</tr>
<tr>
<td><strong>Deferred revenue</strong></td>
<td>16,291.</td>
<td>15,936.</td>
</tr>
<tr>
<td><strong>Mortgages and other notes payable</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Other liabilities (describe SECURITY DEPOSITS )</strong></td>
<td>274,185.</td>
<td>13,315.</td>
</tr>
<tr>
<td><strong>Total liabilities (add lines 17 through 22)</strong></td>
<td>1,505,653.</td>
<td>1,763,978.</td>
</tr>
<tr>
<td><strong>Foundations that follow SFAS 117, check here</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>and complete lines 24 through 26, and lines 30 and 31.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Unrestricted</strong></td>
<td>1,168,245.</td>
<td>1,703,252.</td>
</tr>
<tr>
<td><strong>Temporarily restricted</strong></td>
<td>14,008,339.</td>
<td>10,558,044.</td>
</tr>
<tr>
<td><strong>Permanently restricted</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Foundations that do not follow SFAS 117, check here</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>and complete lines 27 through 31.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Capital stock, trust principal, or current funds</strong></td>
<td>15,176,584.</td>
<td>12,361,296.</td>
</tr>
<tr>
<td><strong>Paid-in or capital surplus, or land, bldg., and equipment fund</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Retained earnings, accumulated income, endowment, or other funds</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total net assets or fund balances</strong></td>
<td>16,682,237.</td>
<td>14,125,274.</td>
</tr>
</tbody>
</table>

### Part III Analysis of Changes in Net Assets or Fund Balances

1. Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year’s return) 1 15,176,584.
2. Enter amount from Part I, line 27a 2 -2,815,288.
3. Other increases not included in line 2 (itemize) 3 0.
4. Add lines 1, 2, and 3 4 12,361,296.
5. Decreases not included in line 2 (itemize) 5 0.
6. Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30 6 12,361,296.
Form 990-PF (2017)  WORLD COCOA FOUNDATION INC  54-1715875  Page 3

### Part IV  Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)

<p>| | | | |</p>
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</tbody>
</table>

(b) How acquired
- P - Purchase
- D - Donation

(c) Date acquired (mo., day, yr.)

(d) Date sold (mo., day, yr.)

#### 1a SALE OF DECOMMISSIONED ASSETS

<p>| | | |</p>
<table>
<thead>
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</tbody>
</table>

(e) Gross sales price

(f) Depreciation allowed (or allowable)

(g) Cost or other basis plus expense of sale

(h) Gain or (loss) ((e) plus (f) minus (g))

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</tbody>
</table>

(i) FMV as of 12/31/69

(j) Adjusted basis as of 12/31/69

(k) Excess of col. (i) over col. (j), if any

(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))

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</tbody>
</table>

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69.

2 Capital gain net income or (net capital loss)

   If gain, also enter in Part I, line 7
   If (loss), enter -0- in Part I, line 7

3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):

   If gain, also enter in Part I, line 8, column (c).
   If (loss), enter -0- in Part I, line 8

### Part V  Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?  

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
</table>

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries.

<p>| | | | | |</p>
<table>
<thead>
<tr>
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</table>

<p>| | | | | |</p>
<table>
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<tbody>
<tr>
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</tr>
</tbody>
</table>

2 Total of line 1, column (d)

3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years

<p>| | | | | |</p>
<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
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<td></td>
<td></td>
</tr>
</tbody>
</table>

4 Enter the net value of noncharitable-use assets for 2017 from Part X, line 5

5 Multiply line 4 by line 3

6 Enter 1% of net investment income (1% of Part I, line 27b)

7 Add lines 5 and 6

8 Enter qualifying distributions from Part XII, line 4

   If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate.  See the Part VI instructions.
### Part VI  Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

<table>
<thead>
<tr>
<th>1a Exempt operating foundations described in section 4940(d)(2), check here [ ] and enter &quot;N/A&quot; on line 1.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date of ruling or determination letter; [ ] and enter 1%</td>
</tr>
<tr>
<td>2 Domestic foundations that meet the section 4940(e) requirements in Part V, check here [ ]</td>
</tr>
<tr>
<td>3 Add lines 1 and 2</td>
</tr>
<tr>
<td>4 Tax paid with application for extension of time to file (Form 8886)</td>
</tr>
<tr>
<td>5 Backup withholding erroneously withheld</td>
</tr>
<tr>
<td>6 2017 estimated tax payments and 2016 overpayment credited to 2017</td>
</tr>
<tr>
<td>7 Total credits and payments. Add lines 6a through 6d</td>
</tr>
<tr>
<td>8 Enter any penalty for underpayment of estimated tax. Check here [ ] if Form 2220 is attached</td>
</tr>
<tr>
<td>9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed</td>
</tr>
<tr>
<td>10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid</td>
</tr>
<tr>
<td>11 Enter the amount of line 10 to be: Credited to 2018 estimated tax [ ] 477. Refunded [ ] 477.</td>
</tr>
</tbody>
</table>

### Part VII-A  Statements Regarding Activities

<table>
<thead>
<tr>
<th>1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?</th>
</tr>
</thead>
<tbody>
<tr>
<td>b Did it spend more than $100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition</td>
</tr>
<tr>
<td>c If the answer is &quot;Yes&quot; to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.</td>
</tr>
<tr>
<td>d Did the foundation file Form 1120-POL for this year?</td>
</tr>
<tr>
<td>e Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year;</td>
</tr>
<tr>
<td>(1) On the foundation. [ ] $ 0. (2) On foundation managers. [ ] $ 0.</td>
</tr>
<tr>
<td>f Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. [ ] $ 0.</td>
</tr>
<tr>
<td>2 Has the foundation engaged in any activities that have not previously been reported to the IRS?</td>
</tr>
<tr>
<td>3 If &quot;Yes,&quot; attach a detailed description of the activities.</td>
</tr>
<tr>
<td>4a Did the foundation have unrelated business gross income of $1,000 or more during the year?</td>
</tr>
<tr>
<td>4b Was there a liquidation, termination, dissolution, or substantial contraction during the year?</td>
</tr>
<tr>
<td>5 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:</td>
</tr>
<tr>
<td>6 By language in the governing instrument, or</td>
</tr>
<tr>
<td>7 By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?</td>
</tr>
<tr>
<td>8a Enter the states to which the foundation reports or with which it is registered. See instructions.</td>
</tr>
<tr>
<td>b If the answer is &quot;Yes&quot; to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If &quot;No,&quot; attach explanation</td>
</tr>
<tr>
<td>9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2017 or the tax year beginning in 2017? See the instructions for Part XIV. If &quot;Yes,&quot; complete Part XIV</td>
</tr>
<tr>
<td>10 Did any persons become substantial contributors during the tax year? If &quot;Yes,&quot; attach a schedule listing their names and addresses</td>
</tr>
</tbody>
</table>

---

Form 990-PF (2017)
Part VII-A | Statements Regarding Activities (continued)

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If “Yes,” attach schedule. See instructions</td>
<td></td>
<td>11 X</td>
</tr>
<tr>
<td>12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If “Yes,” attach statement. See instructions</td>
<td></td>
<td>12 X</td>
</tr>
<tr>
<td>13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application?</td>
<td></td>
<td>13 X</td>
</tr>
</tbody>
</table>

Website address: [www.worldcocoa.org](http://www.worldcocoa.org)

Part VII-B | Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>1a During the year, did the foundation (either directly or indirectly):</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(1) Engage in the sale or exchange, or leasing of property with a disqualified person?</td>
<td>X</td>
<td>No</td>
</tr>
<tr>
<td>(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?</td>
<td>X</td>
<td>No</td>
</tr>
<tr>
<td>(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?</td>
<td>X</td>
<td>No</td>
</tr>
<tr>
<td>(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?</td>
<td>X</td>
<td>No</td>
</tr>
<tr>
<td>(6) Agree to pay money or property to a government official? (Exception. Check &quot;No&quot; if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)</td>
<td>X</td>
<td>No</td>
</tr>
</tbody>
</table>

b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions Organizations relying on a current notice regarding disaster assistance, check here | X   |    |

c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2017? |     |    |

2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):

a At the end of tax year 2017, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2017? | X   | No |

If "Yes," list the years |    |    |

b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year’s undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) | N/A |    |

c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. |    |    |

3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? | X   | No |

b If "Yes,” did it have excess business holdings in 2017 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2017.) | N/A |    |

3b If the foundation had excess business holdings in 2017, did it file Form 4720 if any item is checked in the "Yes" column, unless an exception applies? |    |    |

4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | X   |    |

b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy by the first day of the tax year beginning in 2017? | X   |    |
## Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a  During the year, did the foundation pay or incur any amount to:

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?</td>
<td>☐</td>
<td>☑</td>
</tr>
<tr>
<td>(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?</td>
<td>☐</td>
<td>☑</td>
</tr>
<tr>
<td>(3) Provide a grant to an individual for travel, study, or other similar purposes?</td>
<td>☐</td>
<td>☑</td>
</tr>
<tr>
<td>(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions</td>
<td>☐</td>
<td>☑</td>
</tr>
<tr>
<td>(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?</td>
<td>☐</td>
<td>☑</td>
</tr>
</tbody>
</table>

b  If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organizations relying on a current notice regarding disaster assistance, check here</td>
<td>N/A</td>
<td>☑</td>
</tr>
</tbody>
</table>

If "Yes," attach the statement required by Regulations section 53.4945-5(d).

6a  Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>☐</td>
<td>☑</td>
</tr>
</tbody>
</table>

6b  Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>☑</td>
<td>☐</td>
</tr>
</tbody>
</table>

If "Yes" to 6b, file Form 8870.

7a  At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>☐</td>
<td>☑</td>
</tr>
</tbody>
</table>

b  If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>☑</td>
<td>☐</td>
</tr>
</tbody>
</table>

## Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1  List all officers, directors, trustees, foundation managers, and their compensation.

<table>
<thead>
<tr>
<th>Name and address</th>
<th>Title, and average hours per week devoted to position</th>
<th>Compensation (If not paid, enter -0-)</th>
<th>Expense account, other allowances</th>
</tr>
</thead>
<tbody>
<tr>
<td>WORLD COCOA FOUNDATION INC</td>
<td>VP, MEMBER AND EXTERNAL RELATIONS</td>
<td>496,911. 51,710. 0.</td>
<td>0.</td>
</tr>
</tbody>
</table>

2  Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

<table>
<thead>
<tr>
<th>Name and address</th>
<th>Title, and average hours per week devoted to position</th>
<th>Compensation</th>
<th>Expense account, other allowances</th>
</tr>
</thead>
<tbody>
<tr>
<td>TIMOTHY MCCOY - 1411 K STREET NW #5UU, WASHINGTON, DC 20005</td>
<td>VP, MEMBER AND EXTERNAL RELATIONS</td>
<td>44.00 275,527. 39,225. 0.</td>
<td>0.</td>
</tr>
<tr>
<td>JILL HARRIS - 1411 K STREET NW #500, WASHINGTON, DC 20005</td>
<td>CHIEF FINANCIAL OFFICER</td>
<td>44.00 251,169. 45,631. 0.</td>
<td>0.</td>
</tr>
<tr>
<td>PAUL MACEK - 1411 K STREET NW #500, WASHINGTON, DC 20005</td>
<td>VP OF PROGRAMS</td>
<td>44.00 257,978. 33,727. 0.</td>
<td>0.</td>
</tr>
<tr>
<td>ADAM MAYAKI - 1411 K STREET NW #500, WASHINGTON, DC 20005</td>
<td>DIR OPERATIONS/FINANCE/COMM</td>
<td>44.00 150,134. 23,441. 0.</td>
<td>0.</td>
</tr>
<tr>
<td>VIRGINIA SOPYLA (LEFT 03/2017) - 1411 K STREET NW #500, WASHINGTON, DC 20005</td>
<td>DIR., SE ASIA, LATIN AMERICA &amp; RES.</td>
<td>44.00 127,376. 5,017. 0.</td>
<td>0.</td>
</tr>
</tbody>
</table>

Total number of other employees paid over $50,000

|   | 12 |

Form 990-PF (2017)
### Part VIII: Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

<table>
<thead>
<tr>
<th>(a) Name and address of each person paid more than $50,000</th>
<th>(b) Type of service</th>
<th>(c) Compensation</th>
</tr>
</thead>
<tbody>
<tr>
<td>IPSOS PUBLIC AFFAIRS LLC - 2020 K STREET, NW Suite 410, Washington, DC 20006</td>
<td>Consulting</td>
<td>634,888.</td>
</tr>
<tr>
<td>AFRICAN FERTILIZER AND AGROBUSINESS PS</td>
<td>Consulting</td>
<td>249,263.</td>
</tr>
<tr>
<td>PARK PLACE, SUITE 1003, NEWARK, NJ 07102</td>
<td>Consulting</td>
<td>226,869.</td>
</tr>
<tr>
<td>3512 NS, UTRECHT, NETHERLANDS</td>
<td>Consulting</td>
<td>127,500.</td>
</tr>
</tbody>
</table>

Total number of others receiving over $50,000 for professional services: 12

<table>
<thead>
<tr>
<th>Part IX-A: Summary of Direct Charitable Activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>List the foundation’s four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.</td>
</tr>
<tr>
<td>Expenses</td>
</tr>
<tr>
<td>1</td>
</tr>
<tr>
<td>SEE STATEMENT 12</td>
</tr>
<tr>
<td>2</td>
</tr>
<tr>
<td>SEE STATEMENT 13</td>
</tr>
<tr>
<td>3</td>
</tr>
<tr>
<td>SEE STATEMENT 14</td>
</tr>
<tr>
<td>4</td>
</tr>
<tr>
<td>SEE STATEMENT 15</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Part IX-B: Summary of Program-Related Investments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.</td>
</tr>
<tr>
<td>Amount</td>
</tr>
<tr>
<td>1</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td>2</td>
</tr>
</tbody>
</table>

All other program-related investments. See instructions.

| 3 |

Total. Add lines 1 through 3: 0.

Form 990-PF (2017)
### Part X: Minimum Investment Return

1. Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:
   - Average monthly fair market value of securities: 1a
   - Average of monthly cash balances: 1b
   - Fair market value of all other assets: 1c
   - Total (add lines 1a, b, and c): 1d
   - Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation): 1e

2. Acquisition indebtedness applicable to line 1 assets: 2

3. Subtract line 2 from line 1d: 3

4. Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions): STMT_16

5. Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4: 4

6. Minimum investment return. Enter 5% of line 5: 5

### Part XI: Distributable Amount

1. Minimum investment return from Part X, line 6: 1

2a. Tax on investment income for 2017 from Part VI, line 5: 2a

2b. Add lines 2a and 2b: 2c

3. Distributable amount before adjustments. Subtract line 2c from line 1: 3

4. Recoveries of amounts treated as qualifying distributions: 4

5. Add lines 3 and 4: 5

6. Deduction from distributable amount (see instructions): 6

7. Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1: 7

### Part XII: Qualifying Distributions

1. Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:
   - Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26: 1a
   - Program-related investments - total from Part IX-B: 1b

2. Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes: 2

3. Amounts set aside for specific charitable projects that satisfy the:
   - Suitability test (prior IRS approval required): 3a
   - Cash distribution test (attach the required schedule): 3b

4. Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8; and Part XIII, line 4: 4

5. Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b: 5

6. Adjusted qualifying distributions. Subtract line 5 from line 4: 6

**Note:** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.
### Part XIII Undistributed Income (see instructions)

<table>
<thead>
<tr>
<th></th>
<th>(a)</th>
<th>(b)</th>
<th>(c)</th>
<th>(d)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Distributable amount for 2017 from Part XI, line 7</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Undistributed income, if any, as of the end of 2017:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Enter amount for 2016 only</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b Total for prior years:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Excess distributions carryover, if any, to 2017:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a From 2012</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b From 2013</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>c From 2014</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>d From 2015</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>e From 2016</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>f Total of lines 3a through e</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Qualifying distributions for 2017 from Part XII, line 4:</td>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Applied to 2016, but not more than line 2a</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b Applied to undistributed income of prior years (Election required - see instructions)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>c Treated as distributions out of corpus (Election required - see instructions)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>d Applied to 2017 distributable amount</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>e Remaining amount distributed out of corpus</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Excess distributions carryover applied to 2017 (If an amount appears in column (d), the same amount must be shown in column (a))</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Enter the net total of each column as indicated below:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b Prior years' undistributed income. Subtract line 4b from line 2b</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>d Subtract line 6c from line 6b. Taxable amount - see instructions</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>e Undistributed income for 2016. Subtract line 4a from line 2a. Taxable amount - see instructions</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>f Undistributed income for 2017. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2018</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Excess distributions carryover from 2012 not applied on line 5 or line 7</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Analysis of line 9:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Excess from 2013</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b Excess from 2014</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>c Excess from 2015</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>d Excess from 2016</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>e Excess from 2017</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Part XIV Private Operating Foundations

<table>
<thead>
<tr>
<th></th>
<th>Tax year</th>
<th>Prior 3 years</th>
</tr>
</thead>
<tbody>
<tr>
<td>(a) 2017</td>
<td>(b) 2016</td>
<td>(c) 2015</td>
</tr>
<tr>
<td>1 a</td>
<td>income from Part I or the minimum investment return from Part X for each year listed</td>
<td>0.</td>
</tr>
<tr>
<td>1 b</td>
<td>85% of line 2a</td>
<td>0.</td>
</tr>
<tr>
<td>1 c</td>
<td>Qualifying distributions from Part XII, line 4 for each year listed</td>
<td>8,814,799.</td>
</tr>
<tr>
<td>1 d</td>
<td>Amounts included in line 2c not used directly for active conduct of exempt activities</td>
<td>0.</td>
</tr>
<tr>
<td>1 e</td>
<td>Qualifying distributions made directly for active conduct of exempt activities.</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Subtract line 2d from line 2c</td>
<td>8,814,799.</td>
</tr>
</tbody>
</table>

#### Complete 3a, b, or c for the alternative test relied upon:

**Assets** alternative test - enter:

1. Value of all assets | 0. |
2. Value of assets qualifying under section 4942(j)(3)(B)(i) | 0. |

**Endowment** alternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed | 0. | 0. | 0. | 5,262. | 5,262. |

**Support** alternative test - enter:

1. Total support other than gross investment income (interest, dividends, rents, payments on securities loans, etc.) | 0. |
2. Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii) | 0. |
3. Largest amount of support from an exempt organization | 0. |
4. Gross investment income | 0. |

### Part XV Supplementary Information

#### Information Regarding Foundation Managers:

- **List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than $5,000).** (See section 507(d)(2).)

**NONE**

- **List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest.**

**NONE**

#### Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

- **Check here** if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc., to individuals or organizations under other conditions, complete items 2a, b, c, and d.

- **The name, address, and telephone number or email address of the person to whom applications should be addressed:**

- **The form in which applications should be submitted and information and materials they should include:**

- **Any submission deadlines:**

- **Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:**
### Grants and Contributions Paid During the Year or Approved for Future Payment

<table>
<thead>
<tr>
<th>Recipient</th>
<th>If recipient is an individual, show any relationship to any foundation manager or substantial contributor</th>
<th>Foundation status of recipient</th>
<th>Purpose of grant or contribution</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>a Paid during the year</td>
<td>NONE</td>
<td></td>
<td></td>
<td>0.</td>
</tr>
<tr>
<td>b Approved for future payment</td>
<td>NONE</td>
<td></td>
<td></td>
<td>0.</td>
</tr>
</tbody>
</table>

Total: 0.

**Part XV Supplementary Information (continued)**
### Part XVI-A  
**Analysis of Income-Producing Activities**

Enter gross amounts unless otherwise indicated.

<table>
<thead>
<tr>
<th>Line No.</th>
<th>Description</th>
<th>Business code</th>
<th>(a) Amount</th>
<th>(b) Exclud. code</th>
<th>(c) Exclusion amount</th>
<th>(d) Related or exempt function income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Program service revenue:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>CONFERENCES AND MEETINGS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>314,605.</td>
</tr>
<tr>
<td>b</td>
<td>PROGRAM SERVICE FEES</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>178,961.</td>
</tr>
<tr>
<td>2</td>
<td>Membership dues and assessments</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,296,652.</td>
</tr>
<tr>
<td>3</td>
<td>Interest on savings and temporary cash investments</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Dividends and interest from securities</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>14</td>
</tr>
<tr>
<td>5</td>
<td>Net rental income or (loss) from real estate:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>Debt-financed property</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>b</td>
<td>Not debt-financed property</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Net rental income or (loss) from personal property</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Other investment income</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Gain or (loss) from sales of assets other than inventory</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>18</td>
</tr>
<tr>
<td>9</td>
<td>Net income or (loss) from special events</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Gross profit or (loss) from sales of inventory</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Other revenue:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>b</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>e</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Subtotal. Add columns (b), (d), and (e)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0.</td>
</tr>
<tr>
<td>13</td>
<td>Total. Add line 12, columns (b), (d), and (e)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>18</td>
</tr>
</tbody>
</table>

(See worksheet in line 13 instructions to verify calculations.)

### Part XVI-B  
**Relationship of Activities to the Accomplishment of Exempt Purposes**

Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes).

1. TO HELP DELIVER PROGRAMMING AND INCREASE AWARENESS FURTHERING THE WORLD COCOA FOUNDATION'S SUSTAINABILITY MISSION.
## Part XVII  Information Regarding Transfers to and Transactions and Relationships With Noncharitable Exempt Organizations

1. Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c)
   (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?
   - [ ] Yes  [x] No

   a. Transfers from the reporting foundation to a noncharitable exempt organization of:
      1. Cash
      2. Other assets

   b. Other transactions:
      1. Sales of assets to a noncharitable exempt organization
      2. Purchases of assets from a noncharitable exempt organization
      3. Rental of facilities, equipment, or other assets
      4. Reimbursement arrangements
      5. Loans or loan guarantees
      6. Performance of services or membership or fundraising solicitations

   c. Sharing of facilities, equipment, mailing lists, other assets, or paid employees

   d. If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

   | (a) Line no. | (b) Amount involved | (c) Name of noncharitable exempt organization | (d) Description of transfers, transactions, and sharing arrangements |
   |-------------|---------------------|---------------------------------------------|------------------------------------------------|-------------|
   |             |                     | N/A                                         |                                                               |             |

2a. Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) (other than section 501(c)(3)) or in section 527?
   - [ ] Yes  [x] No

   b. If "Yes," complete the following schedule.

<table>
<thead>
<tr>
<th>(a) Name of organization</th>
<th>(b) Type of organization</th>
<th>(c) Description of relationship</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

---

### Signature

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer or trustee: ____________________________
Date: ____________
Title: _______________________

PRESIDENT

---

### Paid Preparer Use Only

Print/type preparer’s name: FRANK H. SMITH
Preparer’s signature: ____________________________
Date: 05/10/18
Check [ ] if self-employed
PTIN: P00639053

Firm’s name: RAFFA PC
Firm’s address: 1899 L STREET NW #850
WASHINGTON, DC 20036
Phone no.: 202-822-5000

---

*** ELECTRONICALLY FILED ON 05/10/2018 ***

13580424 786783 WCFND 2017.03030 WORLD COCOA FOUNDATION INC WCFND__1
## Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

<table>
<thead>
<tr>
<th>Name of the organization</th>
<th>Employer identification number</th>
</tr>
</thead>
<tbody>
<tr>
<td>WORLD COCOA FOUNDATION INC</td>
<td>54-1715875</td>
</tr>
</tbody>
</table>

### Organization type (check one):

- Form 990 or 990-EZ
  - 501(c)( ) (enter number) organization
  - 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
  - 527 political organization

- Form 990-PF
  - **X** 501(c)(3) exempt private foundation
  - 4947(a)(1) nonexempt charitable trust treated as a private foundation
  - 501(c)(3) taxable private foundation

### Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### General Rule

- **X** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling $5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### Special Rules

- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than $1,000 **exclusively** for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions **exclusively** for religious, charitable, etc., purposes, but no such contributions totaled more than $1,000. If this box is checked, enter here the total contributions that were received during the year for an **exclusively** religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received **nonexclusively** religious, charitable, etc., contributions totaling $5,000 or more during the year $__________

**Caution:** An organization that isn’t covered by the General Rule and/or the Special Rules doesn’t file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn’t meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).
## Part I Contributors

<table>
<thead>
<tr>
<th>No.</th>
<th>Name, address, and ZIP + 4</th>
<th>Total contributions</th>
<th>Type of contribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>BARRY CALLEBAUT AG</td>
<td>$180,668.00</td>
<td>Payroll</td>
</tr>
<tr>
<td></td>
<td>WESTPARK, PFINGSTWEIDSTRASSE 60</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>ZURICH, SWITZERLAND</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>BLOMMER</td>
<td>$180,668.00</td>
<td>Payroll</td>
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<tr>
<td></td>
<td>1011 BLOMMER DR. E.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>GREENVILLE, PA 18041</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>CARGILL BV., CARGILL COCOA &amp; CHOCOLATE</td>
<td>$180,668.00</td>
<td>Payroll</td>
</tr>
<tr>
<td></td>
<td>EVERT VAN DE BEEKSTRAAT 378 SCHIPHOL</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>NL-1118 CZ</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>NETHERLANDS, NETHERLANDS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>CHOCOLAT CEMOI</td>
<td>$8,000.00</td>
<td>Payroll</td>
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<tr>
<td></td>
<td>2980 AVENUE JULIEN PANCHOT 66968</td>
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<td></td>
<td>PERPIGNAN CEDEX 9</td>
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</tr>
<tr>
<td></td>
<td>FRANCE</td>
<td></td>
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<tr>
<td>5</td>
<td>CIRAD-CENTER DE COOPERATION</td>
<td>$8,714.00</td>
<td>Payroll</td>
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<tr>
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<td>INTERNATIONALE EN RECHERCHE AGRONOMIQU</td>
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<tr>
<td></td>
<td>TA 176/PS5–BOULEVARD DE LA LIRONDE</td>
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<tr>
<td></td>
<td>34398 MONTPELLIER CEDEX 5</td>
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<td>FRANCE</td>
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<td></td>
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<tr>
<td>6</td>
<td>ECOM AGROTRADE LTD</td>
<td>$8,000.00</td>
<td>Payroll</td>
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<tr>
<td></td>
<td>NIGHTINGALE HOUSE 65 CURZON STREET</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>LONDON WIJ 8PE, UNITED KINGDOM</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Part I  Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

<table>
<thead>
<tr>
<th>(a) No.</th>
<th>(b) Name, address, and ZIP + 4</th>
<th>(c) Total contributions</th>
<th>(d) Type of contribution</th>
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</thead>
<tbody>
<tr>
<td>7</td>
<td>FERRERO FERRERO TRADING LUX SA FINDEL BUS. CNT., COMPLEXE B RUE DE TREVES L-2632 FINDEL, LUXEMBOURG</td>
<td>$361,340.</td>
<td>Person X Payroll Noncash (Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td>8</td>
<td>THE HERSHEY COMPANY 100 CRYSTAL A DRIVE HERSHEY, PA 17033-8524</td>
<td>$180,670.</td>
<td>Person X Payroll Noncash (Complete Part II for noncash contributions.)</td>
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<tr>
<td>9</td>
<td>HERSHEY TRADING PILATUSSTRASSE 41 6003 LUZERN SWITZERLAND</td>
<td>$180,670.</td>
<td>Person X Payroll Noncash (Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td>10</td>
<td>ICRAF-INTERNATIONAL CENTRE FOR RESEARCH AGROFORESTRY P.O. BOX 30677 NAIROBI, KENYA</td>
<td>$13,169.</td>
<td>Person X Payroll Noncash (Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td>11</td>
<td>KOOKOO PA FARMERS ASSOCIATION PLOT 3 BLOCK Q, AUOYEBOAH BOX KJ 31 KEJETIA KUMASI, GHANA</td>
<td>$50,000.</td>
<td>Person X Payroll Noncash (Complete Part II for noncash contributions.)</td>
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<tr>
<td>12</td>
<td>MARS GLOBAL CHOCOLATE PO BOX 696517 SAN ANTONIO, TX 78269</td>
<td>$361,340.</td>
<td>Person X Payroll Noncash (Complete Part II for noncash contributions.)</td>
</tr>
</tbody>
</table>
## Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

<table>
<thead>
<tr>
<th>(a) No.</th>
<th>(b) Name, address, and ZIP + 4</th>
<th>(c) Total contributions</th>
<th>(d) Type of contribution</th>
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</thead>
<tbody>
<tr>
<td>13</td>
<td>MONDELEZ EUROPE GMBH</td>
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<td>Person [x] Payroll [ ] Noncash [ ]</td>
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<td></td>
<td>LINDBERG ALLEE 1, GLATTPARK 8152</td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
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<td></td>
<td>SWITZERLAND</td>
<td></td>
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<tr>
<td>14</td>
<td>NESTLE – NESTRADE</td>
<td>$364,374</td>
<td>Person [x] Payroll [ ] Noncash [ ]</td>
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<tr>
<td></td>
<td>AV. NESTLE 55 1800 VEVEY</td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
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<tr>
<td></td>
<td>SWITZERLAND</td>
<td></td>
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<tr>
<td>15</td>
<td>OLAM</td>
<td>$180,668</td>
<td>Person [x] Payroll [ ] Noncash [ ]</td>
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<tr>
<td></td>
<td>16TH FLOOR NEW ZEALAND HOUSE 80</td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
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<tr>
<td></td>
<td>HAYMARKET</td>
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<tr>
<td></td>
<td>LONDON, UNITED KINGDOM</td>
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<tr>
<td>16</td>
<td>TOUTON SA</td>
<td>$8,000</td>
<td>Person [x] Payroll [ ] Noncash [ ]</td>
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<td></td>
<td>BP 13 – 1 RUE RENE MAGNE CENTRE</td>
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<td>(Complete Part II for noncash contributions.)</td>
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<tr>
<td></td>
<td>COMMERCIAL DE GROS BORDEAUX</td>
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<td></td>
<td>BORDEAUX CEDEX, FRANCE</td>
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<tr>
<td>17</td>
<td>USAID</td>
<td>$1,198,749</td>
<td>Person [x] Payroll [ ] Noncash [ ]</td>
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<tr>
<td></td>
<td>1300 PENNSYLVANIA AVENUE NW</td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
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<tr>
<td></td>
<td>WASHINGTON, DC 20016</td>
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<tr>
<td>18</td>
<td>USDA</td>
<td>$66,101</td>
<td>Person [x] Payroll [ ] Noncash [ ]</td>
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<tr>
<td></td>
<td>1301 INDEPENDENCE AVENUE SW</td>
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<td>(Complete Part II for noncash contributions.)</td>
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<tr>
<td></td>
<td>WASHINGTON, DC 20016</td>
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</tr>
</tbody>
</table>
## Part II: Noncash Property

(see instructions). Use duplicate copies of Part II if additional space is needed.

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Description of noncash property given</th>
<th>(c) FMV (or estimate) (See instructions.)</th>
<th>(d) Date received</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>
Part III  Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than $1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of $1,000 or less for the year. (Enter this info. once.)  $ ____

Use duplicate copies of Part III if additional space is needed.

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Purpose of gift</th>
<th>(c) Use of gift</th>
<th>(d) Description of how gift is held</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

(e) Transfer of gift

<table>
<thead>
<tr>
<th>Transferee's name, address, and ZIP + 4</th>
<th>Relationship of transferor to transferee</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Purpose of gift</th>
<th>(c) Use of gift</th>
<th>(d) Description of how gift is held</th>
</tr>
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<tbody>
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</tbody>
</table>

(e) Transfer of gift

<table>
<thead>
<tr>
<th>Transferee's name, address, and ZIP + 4</th>
<th>Relationship of transferor to transferee</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Purpose of gift</th>
<th>(c) Use of gift</th>
<th>(d) Description of how gift is held</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

(e) Transfer of gift

<table>
<thead>
<tr>
<th>Transferee's name, address, and ZIP + 4</th>
<th>Relationship of transferor to transferee</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Purpose of gift</th>
<th>(c) Use of gift</th>
<th>(d) Description of how gift is held</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>
### FORM 990-PF
#### DIVIDENDS AND INTEREST FROM SECURITIES

<table>
<thead>
<tr>
<th>SOURCE</th>
<th>(A) REVENUE PER BOOKS</th>
<th>(B) NET INVESTMENT INCOME</th>
<th>(C) ADJUSTED NET INCOME</th>
</tr>
</thead>
<tbody>
<tr>
<td>INVESTMENT INTEREST AND DIVIDENDS</td>
<td>5,709.</td>
<td>5,709.</td>
<td>5,709.</td>
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TO PART I, LINE 4

5,709.

### FORM 990-PF
#### OTHER INCOME

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>(A) REVENUE PER BOOKS</th>
<th>(B) NET INVESTMENT INCOME</th>
<th>(C) ADJUSTED NET INCOME</th>
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</thead>
<tbody>
<tr>
<td>CONFERENCES AND MEETINGS</td>
<td>314,605.</td>
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</tr>
<tr>
<td>PROGRAM SERVICE FEES</td>
<td>178,961.</td>
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<td>178,961.</td>
</tr>
<tr>
<td>MEMBERSHIP DUES AND ASSESSMENTS</td>
<td>2,296,652.</td>
<td>0.</td>
<td>2,296,652.</td>
</tr>
</tbody>
</table>

TOTAL TO FORM 990-PF, PART I, LINE 11

2,790,218.

### FORM 990-PF
#### LEGAL FEES

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>(A) EXPENSES PER BOOKS</th>
<th>(B) NET INVESTMENT INCOME</th>
<th>(C) ADJUSTED NET INCOME</th>
<th>(D) CHARITABLE PURPOSES</th>
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</thead>
<tbody>
<tr>
<td>LEGAL FEES</td>
<td>209,015.</td>
<td>0.</td>
<td>0.</td>
<td>233,157.</td>
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TO FORM 990-PF, PG 1, LN 16A

209,015.
<table>
<thead>
<tr>
<th>FORM 990-PF</th>
<th>ACCOUNTING FEES</th>
<th>STATEMENT 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>DESCRIPTION</td>
<td>(A) EXPENSES PER BOOKS</td>
<td>(B) NET INVESTMENT INCOME</td>
</tr>
<tr>
<td>ACCOUNTING FEES</td>
<td>64,199.</td>
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<td>TO FORM 990-PF, PG 1, LN 16B</td>
<td>64,199.</td>
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<table>
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<th>FORM 990-PF</th>
<th>OTHER PROFESSIONAL FEES</th>
<th>STATEMENT 5</th>
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<tbody>
<tr>
<td>DESCRIPTION</td>
<td>(A) EXPENSES PER BOOKS</td>
<td>(B) NET INVESTMENT INCOME</td>
</tr>
<tr>
<td>TELECOMMUNICATIONS AND IT SUPPORT</td>
<td>125,105.</td>
<td>0.</td>
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<tr>
<td>CONSULTANTS AND CONTRACTED SERVICES</td>
<td>2,683,511.</td>
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<td>TO FORM 990-PF, PG 1, LN 16C</td>
<td>2,808,616.</td>
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<table>
<thead>
<tr>
<th>FORM 990-PF</th>
<th>TAXES</th>
<th>STATEMENT 6</th>
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<td>DESCRIPTION</td>
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<td>(B) NET INVESTMENT INCOME</td>
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<td>TAXES AMD REGULATORY FEES</td>
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<td>TO FORM 990-PF, PG 1, LN 18</td>
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### FORM 990-PF
#### OTHER EXPENSES

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<tr>
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<th>(A) EXPENSES PER BOOKS</th>
<th>(B) NET INVESTMENT INCOME</th>
<th>(C) ADJUSTED NET INCOME</th>
<th>(D) CHARITABLE PURPOSES</th>
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</thead>
<tbody>
<tr>
<td>SPONSORS</td>
<td>10,251.</td>
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<td>3,996.</td>
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<td>SUPPLIES</td>
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<td>58,447.</td>
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<td>BANK FEES AND FOREIGN EXCHANGE</td>
<td>34,088.</td>
<td>34,088.</td>
<td>34,088.</td>
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</tr>
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<td>INSURANCE</td>
<td>22,762.</td>
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<td>19,852.</td>
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<tr>
<td>BAD DEBT</td>
<td>239,819.</td>
<td>0.</td>
<td>97,555.</td>
<td>142,264.</td>
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<td>PUBLICATIONS AND SUBSCRIPTIONS</td>
<td>69,760.</td>
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<td>EQUIPMENT</td>
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<td>105,155.</td>
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<td>OPERATING GRANTS AND CONTRACTS</td>
<td>1,230,211.</td>
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<td>0.</td>
<td>1,468,048.</td>
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#### TO FORM 990-PF, PG 1, LN 23

<p>| | | | | |</p>
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<td>1,777,563.</td>
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<td>144,314.</td>
<td>1,871,290.</td>
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### FORM 990-PF
#### OTHER LIABILITIES

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<th>DESCRIPTION</th>
<th>BOY AMOUNT</th>
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<td>DEFERRED COMPENSATION</td>
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<td>DEFERRED RENT</td>
<td>23,989.</td>
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#### TOTAL TO FORM 990-PF, PART II, LINE 22

|                         | 274,185.   | 13,315.    |

### FORM 990-PF
#### EXPLANATION CONCERNING PART VII-A, LINE 8B

**EXPLANATION**

THE DISTRICT OF COLUMBIA AND COMMONWEALTH OF VIRGINIA DO NOT REQUIRE A COPY OF THE FEDERAL FORM 990-PF TO BE FILED WITH THEM.
### FORM 990-PF
### PART VIII - LIST OF OFFICERS, DIRECTORS, TRUSTEES AND FOUNDATION MANAGERS

<table>
<thead>
<tr>
<th>NAME AND ADDRESS</th>
<th>TITLE AND AVRG HRS/WK</th>
<th>COMPENSATION</th>
<th>EMPLOYEE BEN PLAN CONTRIB EXPENSE ACCOUNT</th>
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<tbody>
<tr>
<td>RICHARD SCOBETY</td>
<td>PRESIDENT 44.00</td>
<td>496,911.00</td>
<td>51,710.00</td>
</tr>
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<td>1411 K STREET NW STREET #500</td>
<td>1411 K STREET NW STREET #500</td>
</tr>
<tr>
<td>WASHINGTON, DC 20005</td>
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</tr>
<tr>
<td>BARRY PARKIN</td>
<td>CHAIRMAN 1.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>1411 K STREET NW STREET #500</td>
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<td>WASHINGTON, DC 20005</td>
</tr>
<tr>
<td>CHRISTINE MCGRAHT</td>
<td>VICE CHAIRMAN 1.00</td>
<td>0.00</td>
<td>0.00</td>
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<tr>
<td>STEVEN RETZLAF</td>
<td>TREASURER 1.00</td>
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<tr>
<td>TERENCE O'DAY</td>
<td>SECRETARY 1.00</td>
<td>0.00</td>
<td>0.00</td>
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</tr>
<tr>
<td>ALAIN PONCELET</td>
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<tr>
<td>ALDO CRISTIANO</td>
<td>BOARD MEMBER 1.00</td>
<td>0.00</td>
<td>0.00</td>
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<tr>
<td>FRANCISCO GOMEZ</td>
<td>BOARD MEMBER 1.00</td>
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<td>WASHINGTON, DC 20005</td>
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</tbody>
</table>
WORLD COCOA FOUNDATION INC

FORM 990-PF SUMMARY OF DIRECT CHARITABLE ACTIVITIES STATEMENT 12

ACTIVITY ONE

OBJECTIVES OF CLP PHASE II ARE TO INCREASE COCOA PRODUCTIVITY TO 1,000 KG/HECTARE, IMPROVE SERVICE DELIVERY EFFICIENCY, AND IMPROVE FARMER RESILIENCY.

ACTIVITY TWO

COCOACTION - THE COCOACTION STRATEGY, LAUNCHED BY THE WORLD COCOA FOUNDATION (WCF) IN MAY 2014, BRINGS THE WORLD'S LEADING COCOA AND CHOCOLATE COMPANIES TOGETHER TO ACCELERATE SUSTAINABILITY AND IMPROVE THE LIVELIHOODS OF COCOA FARMERS. COCOACTION DEVELOPS PARTNERSHIPS AMONG GOVERNMENTS, COCOA FARMERS, AND THE COCOA INDUSTRY TO BOOST PRODUCTIVITY AND STRENGTHEN COMMUNITY DEVELOPMENT IN COTE D'IVOIRE AND GHANA - THE LEADING COCOA PRODUCING COUNTRIES IN THE WORLD. COCOACTION INTENDS TO TRAIN AND DELIVER IMPROVED PLANTING MATERIAL, FERTILIZER/SOIL FERTILITY PRACTICES AND OTHER GOOD AGRICULTURAL PRACTICES TRAINING TO 300,000 COCOA FARMERS AND EMPOWER THE COMMUNITIES WHERE THEY LIVE THROUGH EDUCATION, CHILD LABOR MONITORING, AND WOMEN'S EMPOWERMENT. COCOACTION IS MEASURED AGAINST ADHERENCE TO AGREED-UPON KEY PERFORMANCE INDICATORS, AND PROGRESS IS PUBLICLY REPORTED ON A REGULAR BASIS.

ACTIVITY THREE

THE AFRICAN COCOA INITIATIVE (ACI) AND AFRICAN COCOA INITIATIVE PHASE II (ACI II) ARE PUBLIC-PRIVATE PARTNERSHIPS AMONG WCF, THE U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT, AND WCF MEMBER COMPANIES. INCREASED FARM-LEVEL PRODUCTIVITY IS A DRIVER FOR ECONOMIC GROWTH, FOOD SECURITY, ENHANCED QUALITY OF LIFE AND IMPROVED ENVIRONMENTAL SUSTAINABILITY. IN RECOGNITION OF THIS, ACI FOCUSES ON FACILITATING PUBLIC PRIVATE PARTNERSHIPS AND IMPROVED PRODUCTIVITY WHILE ACI II
FOCUSES ON POOR QUALITY PLANTING MATERIAL AND LACK OF ACCESS THEREOF, AS WELL AS THE ABSENCE OF RURAL FINANCIAL SERVICES TO FINANCE FARM RENOVATION. THE GOALS OF ACI/ACI II INSTITUTIONALIZE EFFECTIVE PUBLIC AND PRIVATE SECTOR MODELS TO SUPPORT SUSTAINABLE PRODUCTIVITY GROWTH AND IMPROVED FOOD SECURITY.

ACTIVITY FOUR

FEED THE FUTURE PARTNERSHIP FOR CLIMATE SMART COCOA IS A FOUR-YEAR INITIAL PROGRAM LED BY WCF IN CONSORTIUM WITH ACDI/VOCA. THIS PROGRAM BRINGS TOGETHER USAID AND NINE PRIVATE SECTOR COMPANIES (BARRY CALLEBAUT, CARGILL, ECOM, THE HERSHEY COMPANY, LINDT & SPRUNGLI, MARS, NESTLE, OLAM AND TOUTON) TO ADDRESS THE CHALLENGES OF CLIMATE CHANGE IN COCOA-PRODUCING LANDSCAPES. THE PROGRAM FOCUSES ON TWO GEOGRAPHIC CLUSTERS - WEST AFRICA AND CENTRAL AMERICA/CARRIBEAN. THE PROGRAM WORKS THROUGH THE COCOA AND NON-COCOA VALUE CHAINS TO COORDINATE AND LEVERAGE PRIVATE SECTOR INVESTMENT IN DEVELOPING CLIMATE SMART AGRICULTURE IN WEST AFRICA AND LATIN AMERICA.
THE FOUNDATION DOES NOT OWN ANY CASH FOR INVESTMENT PURPOSES. ALL CASH IS HELD TO FUND CURRENT OPERATIONS AND THE AMOUNT EXPENDED DURING THE NEXT YEAR FOR CHARITABLE PURPOSES WILL EXCEED THE TOTAL CASH HELD AT YEAR END.