

## African Cocoa Initiative Phase II (ACI II)



### Goal:

To respond to the need for enhanced capacity in the cocoa sector among national institutions and address specific gaps in cocoa productivity improvements, including the provision of better planting materials, pesticides and fertilizers, and credit to cocoa farmers.

### Proposed Life of Activity:

2016 –2021

### Total Funding:

\$12,000,000 (\$5M from USAID, \$7M from WCF members)

### Geographic Focus:

West Africa (Cameroon, Côte d'Ivoire, Ghana, and Nigeria)

### Partners:

Cocoa industry members and the US Agency for International Development (USAID) through its Global Development Alliance (GDA) mechanism, in concert with relevant government agencies in participating countries.

ACI II is strongly aligned with WCF's **CocoaAction** framework. CocoaAction is a voluntary industry-wide strategy that aligns leading cocoa and chocolate companies, Governments, and key stakeholders on priority issues in cocoa sustainability.

### Activity Description:

Cocoa in West Africa contributes significantly to households, communities and national economies. Collectively, this region's estimated two million smallholder cocoa farmers produce approximately 70% of the world's supply. It is a highly valued cash crop across the region, one grown in association with multiple food crops presenting important food security benefits and is often grown alongside other cash crops like rubber, oil palm, coffee and cashews. Exported cocoa also provides national economies with vital revenues, bringing in an estimated \$7 billion in 2012 to the national economies of West Africa. With projected strong, long-term demand, cocoa has great potential as a profitable anchor in smallholder farming systems.

Achieving this potential requires continued effort in improving productivity to make cocoa farming more economically attractive and environmentally sustainable. Additionally, effective provision of financial services based on a clear understanding of the farm finance environment in the region is essential to fostering inclusive growth in the sector.

### Activity Components:

ACI II will have the goal of sustainably increasing cocoa productivity among smallholder farmers in West Africa. Within this larger goal will be two main objectives:

1) *Increasing production and use of quality cocoa planting materials.*

Planned activities under this objective include initiating trials of new techniques to improve planting materials, piloting innovative irrigation strategies, supporting regulatory bodies to understand and adopt new technologies, developing screening protocols for drought and heat tolerant planting materials, initiating new sensory panels in two new countries, and training extension agents and farmers on flavor quality.

2) *Increasing the provision of financial services in support of the cocoa value chain.*

Planned activities under this objective start with a foundational landscape assessment of financial services across the dominant cocoa markets of West Africa. The analysis will then recommend a number of areas for further project investment that increase access to credit. For all activities, the project will document interventions and lessons learned while setting the foundation for future scale up.

ACI II will include a strong focus on women and youth farmers across all of its activities, as well as a deeply integrated monitoring and evaluation strategy.



World Cocoa  
Foundation



USAID  
FROM THE AMERICAN PEOPLE

Accra Office: Hse. No. 4, Blackberries Street, East Legon, PMB MD 217, Madina, Accra, Ghana. T + 233 302 542 187  
Abidjan Office: Abidjan, Cocody-Attoban, Rue J 153, Lot 23, Ilot 3215, Côte d'Ivoire. T +225 22 50 17 41  
Washington Office: 1411 K Street, NW, Suite 500, Washington DC 20005. T +1 202 737 7870

[www.WorldCocoa.org](http://www.WorldCocoa.org)